

Electronic Field Communications Information eFC Number: EFC0303318 Date: 08/21/03 12:42:37 PM Thick Film Ignition (TFI) Class Action Settlement - Reminder of Current Subject: **Extended Warranty Target Division:** FCSD 🖂 Ford Lincoln Mercury FAP 🗌 WDMO Originating Name: **Gary Balint** Division: FCSD Dept.: R&SP CDS ID: jfroehl2 Phone: (313) 337-2790 e-Mail: gbalint Summary: This communication is the fifth in a series covering the "Ford TFI Class Action Settlement." It is intended as a reminder of dealer roles and responsibilities as they relate to the settlement's extended warranty benefit which became effective 12/16/02. See Also eFC Number(s): 0201633,0200914,0200081,0111814, Dealer Communication: Yes **Additional Contacts: Dealer eStore Materials:** Concur: /s/ Rosemary O'Malley; Field Operations Mgr., FCSD Communication

The following dealer letter will be posted to FMCDealer on Friday, August 22, 2003.



Dealer Communication

August 22, 2003

To: All U.S. Ford and Lincoln Mercury Dealers

Subject: Thick Film Ignition (TFI) Class Action Settlement -

Reminder of Current Extended Warranty Benefit

Ref: 1) Dealer Letter dated, December 13, 2002, Dealer Roles & Responsibilities for Extended

Warranty Benefit Effective December 16, 2002

2) Dealer Letter dated, June 21, 2002, Fairness Hearing and Entry of Final Judgment

3) Dealer Letter dated, January 18, 2002, Owner Mailings

4) Dealer Letter dated, October 25, 2001, Potential Settlement of Class Action

This communication is the fifth in a series covering the "Ford TFI Class Action Settlement." It is intended as a reminder of dealer roles and responsibilities as they relate to the settlement's extended warranty benefit that became effective December 16, 2002.

For a summary of previous TFI Settlement dealer communications, reference Attachment I – " Dealer Communication Chronology." All previous communications are available in their entirety on FMCDealer. Enter keyword "TFI" on the homepage search box.

FORD, LINCOLN AND MERCURY DEALERS ADMINISTER EXTENDED WARRANTY

Effective December 16, 2002, Ford began providing to current owners of class vehicles an extension of new vehicle warranty coverage with respect to Ford-manufactured (i.e., Motorcraft® brand) distributormounted TFI-IV modules to the first 100,000 miles of vehicle operation (regardless of age). The warranty extension took effect for repairs performed on or after December 16, 2002. Since December 16, 2002, service under the extended warranty has been available at all Ford, Lincoln and Mercury dealers.

TFI-IV EXTENDED WARRANTY ELIGIBILITY WEBSITE

A "Ford & Lincoln Mercury Dealer TFI-IV Extended Warranty Eligibility Website" has been developed to assist you in determining and documenting vehicle eligibility for extended warranty coverage under the terms of the "Ford TFI Class Action Settlement."

The web address is: http://tfidbs1.exponent.dealerconnection.com. You must use this website to determine and document eligibility for extended warranty coverage. This website is only accessible through FMCDealer. Eligibility cannot be determined via OASIS.

RECOMMENDED ACTIONS

- Share this letter with the appropriate employees in your dealership.
- Review the dealer letter dated December 13, 2002, Dealer Roles & Responsibilities for Extended Warranty Benefit Effective December 16, 2002, for full details concerning dealer administration of the Thick Film Ignition (TFI) Class Action Settlement Extended Warranty. Ensure your personnel are able to assist vehicle owners, as appropriate, by utilizing the information contained in the dealer letter.



QUESTIONS

- Review the dealer letter dated December 13, 2002, <u>Dealer Roles & Responsibilities for Extended</u> Warranty Benefit Effective December 16, 2002.
- If questions remain, contact the Special Service Support Center at 1-800-325-5621 (Dealers Only).
- For claiming questions, contact the Warranty Assistance Team at 800-423-8851.



Attachment I

Page 1 of 2

Dealer Communication Chronology

TFI Class Action Settlement

Date	Dealer Letter Title	Summary
October 25, 2001	Potential Settlement of	Today, a judge in a California state court took
	Class Action Relating to	preliminary steps toward approving a proposed
	Thick Film Ignition	settlement of a class action lawsuit relating to
	Modules	certain Ford, Lincoln, and Mercury 1983-95
		model year vehicles that were equipped with
		distributor-mounted thick film ignition (TFI)
		modules. We anticipate that there will be
		publicity relating to the judge's decision;
		therefore, customers may approach you with
		questions.
October 27, 2001	TFI Settlement Timetable	List of key TFI-related dates
January 18, 2002	Owner Mailings – Thick	Direct mail notices to current owners will be
	Film Ignition (TFI) Class	mailed beginning January 23, 2002. Dealers
	Action Settlement	should be prepared to direct vehicle owners, as
		appropriate, to the contacts provided.
June 21, 2002	Fairness Hearing and	This communication is the third in a series
	Entry of Final Judgment	covering developments in the "Ford TFI Class
		Action Settlement." Previous communications
		were published on October 25, 2001 and
		January 18, 2002. It is intended to provide
		you with the latest information concerning
		"next steps" in the legal process and what to
		expect when the settlement becomes effective.
		On June 21, 2002, a fairness hearing and entry
		of final judgment is expected in the proposed
		Ford Thick Film Ignition (TFI) Class Action
		Settlement. If the Court approves the settlement
		at that time, and no appeals are taken from the
		judgment, it is estimated that the settlement will
		become effective in late August 2002.



Attachment I

Page 2 of 2

Date	Dealer Letter Title	Summary
December 13, 2002	Thick Film Ignition	This communication is the 4th in a series covering
December 13, 2002	(TFI) Class Action	developments in the "Ford TFI Class Action
	Settlement – Dealer	_
		Settlement." It is intended to provide you with
	Roles & Responsibilities	information concerning dealer roles and
	for Extended Warranty	responsibilities as they relate to the settlement's
	Benefit Effective	extended warranty.
	December 16, 2002	
		Effective December 16, 2002, Ford will provide to
		current owners of class vehicles an extension of new
		vehicle warranty coverage with respect to Ford-
		manufactured (i.e., Motorcraft® brand) distributor-
		mounted TFI-IV modules to the first 100,000 miles of
		vehicle operation (regardless of age). The warranty
		extension will take effect for repairs performed on or
		after December 16, 2002. Beginning December 16,
		2002, service under the extended warranty will be
		available at all Ford and Lincoln Mercury dealers.
December 16, 2002	Ford & Lincoln Mercury	A "Ford & Lincoln Mercury Dealer TFI-IV Extended
	Dealer TFI-IV Extended	Warranty Eligibility Website" has been developed to
	Warranty Eligibility	assist you in determining and documenting vehicle
	Website	eligibility for extended warranty coverage under the
		terms of the "Ford TFI Class Action Settlement." The
		web address is:
		http://tfidbs1.exponent.dealerconnection.com. You
		must use this website to determine and document
		eligibility for extended warranty coverage. This
		website will be active beginning December 16, 2002.
		It is only accessible through FMCDealer.com.



Addressees – Check appropriate positions or regions

FCSD		Ford Division		Lincoln Mercury	
Regional Manager		Regional Sales Mgr/Admins Regional Ops Manager		Field Operations Regional Mgr/Admins/Analysts	
Aftermarket Ops Manager	Ш	Regional Mktg Manager	Ш	Regional Mgr Only	Ш
Aftermarket Acct Manager Sales and Marketing Mgr Dealer Wholesale Specialist		Regional Mkt. Rep Manager Zone Manager Operations Analyst Select Dealer Zone Mgr		Regional Operations Manager Group Admin Analyst Marketing Strategy Manager Marketing Mgr./Coordinator	
Dealer Operations Manager Customer Service Manager Customer & Retail Manager Retail Marketing Manager Field Service Engineers		Plng & Dist. Manager Brand Manager /Specialist Mrkt Rep Mgr/Spec/Analyst Owner Loyalty Spec Distribution Analyst District Managers Commercial Business Mgr.		Retail Dev Mgr/Franc. Dev Coord General Zone Manager Admin/Analysts Zone Manager Select Zone Managers Boston Region	
Commercial Vehicle Operations		Field Operations		New York Region	
Office Operations Manager Office Operations Specialist Office Operations Analyst		Scheduler CTAM Boston Region		Philadelphia Region Pittsburgh Region Memphis Region Orlando Region	
Tech Support Oprs Mgr Service Training Instructors		New York Region Philadelphia Region Atlanta Region		Atlanta Region Washington Region Chicago Region	
Warranty Team Leaders Lead Warranty Specialist Warranty Specialist Warranty Consultants		Memphis Region Orlando Region Washington Region Chicago Region Pittsburgh Region Cincinnati Region		Twin Cities Region Detroit Region Cincinnati Region California Region Denver Region Northwest Region	
Atlanta Region Boston Region Chicago Region Cincinnati Region Denver Region Detroit Region Kansas City Region Los Angeles Region Memphis Region New York Region Northwest Region Orlando Region Philadelphia Region Pittsburgh Region San Francisco Region Select Dealer Region		Detroit Region SW Region Kansas City Region Denver Region TC Region CA Region NW Region		Kansas City Region Southwest Region	
Southwest Region Twin Cities Region Washington Region					
All FCSD		All Ford			
				All LM Field Positions	



Addressees - Check appropriate positions or regions

WDMO		FAP		FAP	
All Affiliates		All M&S		All Public Affairs & FCAP	
Asia Pacific		Sales & Marketing Directors		Public Affairs Directors	
Europe		Marketing Managers		FCAP Directors	
South America		Sales Managers			_
		M&S Dearborn Staff		All Human Resources	
All Customer Service		M&S Regional Staff		Human Resources Directors	
CS Field - Asia Pacific	\Box	Regional Managers		Six Sigma Champions	
CS Field - Carib / C. America		Agencies (JWT, impiric)		Six Sigma Black Belts	
CS Field – Israel		Zone/Area Managers		ő	_
CS Field – MENA		Brand Managers		All Purchasing	
CS Field - Puerto Rico	П	Portfolio Brand Strategy		Purchasing Directors	\Box
CS Field - South Africa		Brand at Retail		STA Managers	
		Retail Network Planning			_
Finance		S	_	All Research	
		All Product Development		Global Consumer Insights	
Fleet	П	Prod. Dev. Directors	一	Scientific Research	面
		C-car Program Team			_
GEC	П	B-car Program Team		All Education & Training	
FTC Credit	Ħ	Comm. Vehicle Prog. Team	Ħ	HR Training	
Global Distribution	П	Ford Hiroshima Office	Ħ	M&S Training	Ħ
Logistics	Ħ	J97/U268 Program Team	Ħ	inde raming	_
Product Planning	Ħ	Prod. Dev. Dearborn Staff	Ħ	All e-Business and IT	
Six Sigma	Ħ	Prod. Dev. Regional Staff		e-Business Managers	Ħ
Systems	Ħ	Global Product Strategy	H	Dearborn Consumer Connect	Ħ
Gystems	ш	Vehicle Personalization	Ħ	IT Managers	
Human Resources	П	EEME	Ħ	Dearborn IT Staff	
Human Resources	Ш	LLIVIL	_	Dearbon in Stan	
Public Affairs		All Finance		All FCSD	
		Finance Directors		FCSD Directors	
All Sales & Marketing	П	Finance Dearborn Staff		FCSD Regional Managers	\Box
S&M Field – Asia Pacific	Ħ	Finance Regional Staff	一	FCSD Zone/Area Managers	一
S&M Field – Carib / C. America	Ħ	a	_	FCSD Parts Managers	Ħ
S&M Field – Israel	П	All Manufacturing		New Business Office	Ħ
S&M Field – MENA	Ħ	Manufacturing Directors	一	Trew Business Smes	_
S&M Field - Puerto Rico	Ħ	MP&L	Ħ	All Dearborn & Regional FAP Staff	
S&M Field - South Africa	H	Quality	H	Operating Committee	
Odivi i icid - Oddii Airica	Ш	Mfg. Dearborn Staff	\vdash	Managing Directors	=
		Mfg. Regional Staff	H	Customer Satisfaction Committee	H
		wig. Negional Stail	ш	Diversity Council	Ħ
				P.A.G.	
				Monthly Sales Results	
				Monthly Sales Results Monthly Sales Forecast	
				Sales Analyst Market Contacts	
				Sales Alialyst Warket Contacts	
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